

Sale Representative (Munster / Southern Region)

We are looking for a Sales Rep (Munster / Southern Region) to join our team. You will be calling to customers in the DIY, Hardware and Bathroom retail sector.

Your primary responsibility will be to service existing customers as well as grow and expand our customer base within your territory.

Person Specification

- Focused, determined and target driven.
- Requires good communication, teamwork and interpersonal skills.
- Effective at cold calling, meeting people and chasing new business.
- Able to set and adhere to Key Performance Indicators.
- Good time management and organisational skills.
- Self-motivated and able to work on own initiative.
- A proven ability to build rapport quickly.
- Proficiency in Microsoft office suite.
- Good writing and reporting skills.

Minimum Qualifications/Experience

- 3 or more years' experience in Sales/Business Development within the territory.
- Experience of working in a target driven environment.
- Proven track record in achieving targets.
- Full Clean Driving Licence.